

- Best of Breed brings positive ROI
- What others are saying about CMR
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## **BEST OF BREED EMR'S CAN BRING A POSITIVE RETURN ON INVESTMENT (ROI)**

Managing paper medical records can be a tedious and often labor intensive process requiring many FTE's to manage this process. Additionally while staffers are constantly begging the question, "Where's the chart? Has anyone seen the chart?", HIM personnel are focused on keeping up with the chart, all of the chart, and nothing but the chart. Paper charts are often misplaced, misfiled, and can often be misunderstood due to illegibility.

EMR's have a positive impact on the ROI process by facilitating a completed record as well as a more complete record retrieval. Administration recognizes that using an effective EMR is definitely the way to go however, are burdened with the questions of cost, timelines, etc. An Emergency Department encounter is billed timely and completely because all charting guidelines are met and charts are completed when they are electronically signed. Coders are able to code faster and more efficiently due to readability and accessibility to the essential elements of the complete record.

Having a Best of Breed EMR is essential to ensure compliance with all guidelines and requirements of regulatory bodies related to the Emergency Department. Best of Breed products are well accepted by ER staff and most often contain everything they need to document efficiently, effectively and timely. Best of Breed EMR's often contain all required forms for the Emergency Department. By using a complete charting tool rather than a fragmented application, administration has immediate access to all needed reports and necessary data for the Emergency Department .

CMR delivers all of the above and more to our customers. Upon implementation of CMR we work with you before, during, and after implementation to ensure that each facility does in fact see their ROI. At each customer installation, we have shown an increase in charge capture coupled with a decrease in length of stay and effective compliance from the staff, producing a positive and rewarding return on your investment.

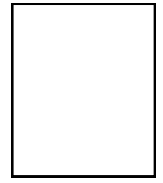
### **From the Editor**

CMR is proud to take this month's issue to focus on Return on Investment. A traditional ROI analysis weighs the financial impact of operating expenses with the revenue gains from service delivery. If projected revenue gains exceed costs then the investment is justified. We are proud that CMR has accomplished this for our existing customers. CMR offers a low upfront cost and ROI is easily measured early after implementation. Give us a call today and let CMR, show you the money!

### **Who We Are**

CMR, the Complete Medical Record, is designed for Emergency Departments by Emergency Physicians and Nurses. We offer the most up to date record to meet all regulatory compliance for the Emergency Department. Our record is complete with forms, core measures, Rx writer, reporting, etc. CMR is very User-Friendly providing the ability for all disciplines that interact with the Emergency Department to chart. CMR helps to create a health care culture that is both connected and comprehensive.

**TIP OF THE MONTH** A Critical Care form is available on physician validation with an applicable diagnosis and disposition. Upon accessing this link the physician has two areas to check, the first is the patient condition and the other is the time spent in critical care. This form will help to ensure appropriate charge capture for critical care patients. Using this form creates a note on the physician record as well as a note on the final APC/Facility Level sheet prompting review for possible critical care.



## HEAR WHAT OTHERS ARE SAYING ABOUT CMR

*"I have used 9 other EMR's in the emergency department and by far, CMR is the one that made the most clinical sense and was the easiest to use"*  
Adrienne Diffey, RN @ St. Elizabeth Hospital

*"The increase in charge capture has more than paid for the cost of the use of the system."*  
Mr. Randy Olson, CEO @ Lane Regional Medical Center

*"Having used the CMR record I cannot imagine going through a Joint Commission Survey without it."*  
Dee Lejeune, Administrator @ St. Elizabeth's Hospital

*"When given the choice I would most definitely choose to practice at a facility with CMR in place."*  
Peter Chu, MD - ED Physician @ Huey P. Long Hospital

*"CMR technicians, clinicians and management have exceeded our expectations with their efforts to ensure successful and timely implementations..."*  
Rebecca Bradley PMP, Project Manager, LHA / AHRQ

*"The best part was the staff; they are truly there 24/7 and I absolutely love it. I can't type or use email but I can chart on their system."*

## USER TIPS:

Don't forget about our most recent updates to the nursing record under the Screening section for documentation. We have multiple updates for Fall Risk Assessment and Behavioral Risk Assessment. CMR has made compliance with this latest requirement easy and effective while increasing safety for patients.

## CMR contact info

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### Current Developments at CMR

#### ENT Focused Assessment

#### Physician Results for Chest & Abdomen

- Multiple focused choices added for XRAY Interpretation

#### New physician procedures:

- Procedural sedation
- Updates to current Incision & Drainage

#### FLACC Pain Scale

#### New Procedures for Nurse Record

- Blood Culture

### Updates to Heplock/IV & Discontinue

#### Upcoming Conferences

Come Visit Us!

#### Texas ENA

Galveston, TX - April 30 - May 1

#### Southern Regional HIMSS Conference (Booth #40)

Shreveport, LA - May 14 - 15

#### Southeastern Seaboard Symposium

Orlando, FL - May 27 - 31

#### ACEP Scientific Assembly

Boston, MA - Oct 5 - 8

#### ENA Scientific Assembly

Baltimore, MD - Oct 8 - 10

#### LRHA Conference

Lafayette, LA - Oct 19 - 20

#### Tennessee Hospital Association

Nashville, TN - Oct 28 - 30